**Statement of Suitability: Deputy Director Commercial, IT; HMRC**

Please answer each of the following points with clear, concise, quantitative examples of what you have delivered, rather than your thoughts/theories on a point. Feel free to use multiple bullet points, ensuring you keep to up to 2 pages for your content.

We recommend that you review the Job Description and pay attention to the Key Responsibilities and write a short summary evidencing your experience against the points below.

We would also suggest a couple of sentences on WHY the role appeals to you and your motivation for joining the HMRC/GCF. It is an opportunity to make an impression, as every hiring manager would be interested to know why people want to become part of the team.

* Experience successfully influencing a diverse range of senior internal & external stakeholders, building effective relationships at a senior level and with demanding senior stakeholders & suppliers at a strategic level
* Experience in complex & demanding environments requiring effective prioritisation. Experience leading strategic IT contract negotiations & resolving supplier disputes through negotiation
* Translate strategic priorities into clear outcome-focused objectives within a complex IT infrastructure environment. Open to innovative ideas & challenges, providing clarity about the action required to achieve results
* An accomplished commercial professional with a track record of setting high standards and delivering large-scale technology procurement portfolios and or programmes to time and quality
* Excellent leadership skills, motivate & inspire a high performing team. Communicates clearly, fosters inclusivity & develop strategies to enhance capability